

The Leader as Coach

Program Outline



Overview

Coaching and mentoring is an increasingly critical aspect of the leader's role. As the trend towards blended learning for staff accelerates, managers are required to take a greater role in the informal side of learning, most commonly in the form of on-the-job coaching and mentoring.

This program focuses on providing leaders with the skills to mentor and coach team members for the purpose of improving performance, acquiring skills, changing behaviour and assisting in their career development.

Topics

- Qualities of Effective Coaches
- What is coaching?
- Coaching skills
- Conducting the Coaching Conversation
- The Feedback Loop
- Coaching scenarios & simulations

Outcomes

- Proactively seeks out coaching opportunities with peers and less experienced colleagues;
- Uses different coaching approaches and tools with different coachees to get the best results;
- Handles coaching conversations with confidence and ease;
- Leaves coachees feeling both educated and motivated

Duration

1 Day