

# The Engaging Leader

Program Outline



### Overview

Effective leaders have a clear understanding of the individuals in their team; their strengths, their weaknesses, their motivators and behaviours.

With this knowledge, leaders are better able to delegate, challenge individuals at the appropriate level and provide feedback. The result is a more committed and high performing team.

## **Topics**

- Communication Styles
- Questioning Skills
- Advanced Listening Skills
- Assertion
- Designing the Work Alliance
- Performance Agreements
- Giving Feedback (positive and constructive)

### **Outcomes**

- Enhanced capability as people managers.
- Develop the interpersonal skills that lie at the heart of effective leadership.
- Ability to delegate tasks and provide the correct amount of support or direction and feedback
- Be better equipped to build high performing teams.

#### Duration

1 Day